



INVESTOR PRESENTATION

**Quarter & Year
Ended
March 31, 2023**

The following slides may contain “forward looking statements” including statements relating to the implementation of strategic initiatives by Mangalore Chemicals & Fertilizers Limited (“MCF”) and future business developments and economic performance.

While these forward looking statements indicate the Company’s assessment with regard to the development of its business, there are a number of risks, uncertainties and other unknown factors that could cause actual developments and results to differ materially from the Company’s expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with the Company, legislative developments, and other key factors that could affect the Company’s business and financial performance.

The Company undertakes no obligation to periodically revise any forward looking statements to reflect future/likely events or circumstances.



**Highlights –
Quarter and
Year ended
March 31, 2023**

**Past
Annual
Performance**

Highlights

**Quarter and Year
ended**

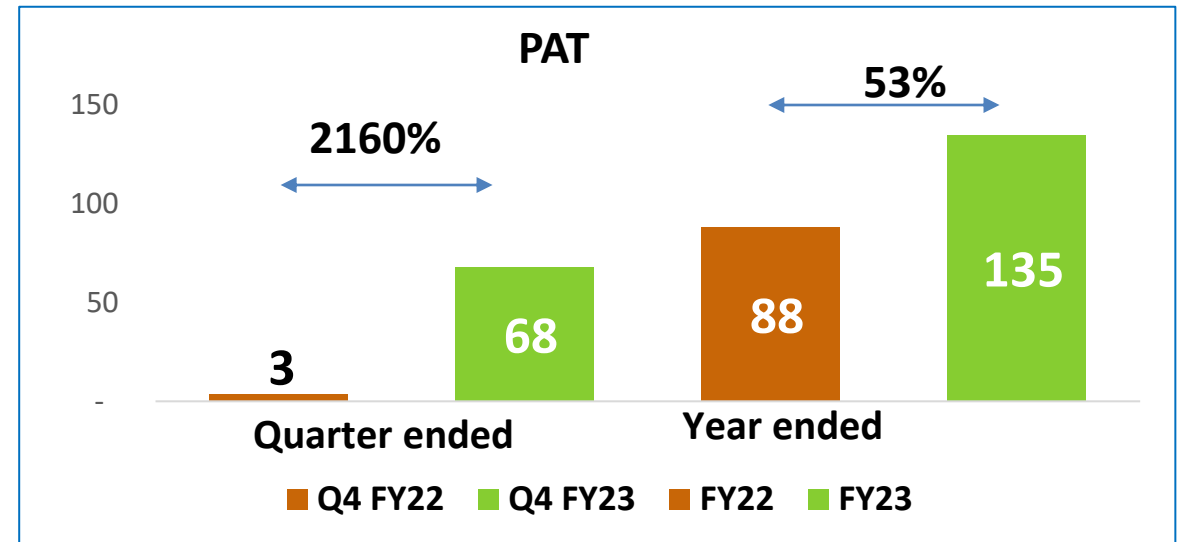
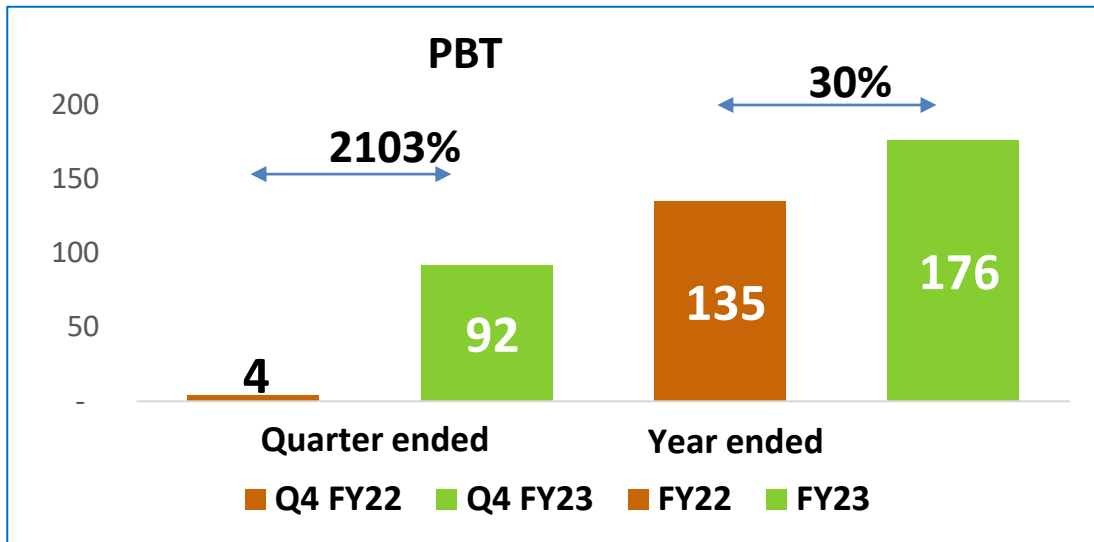
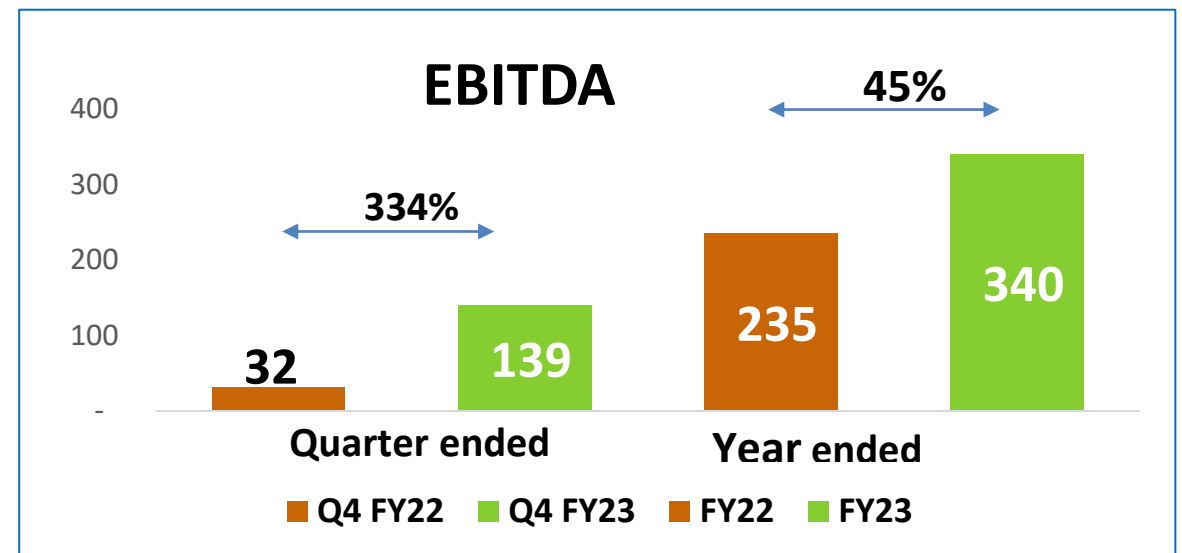
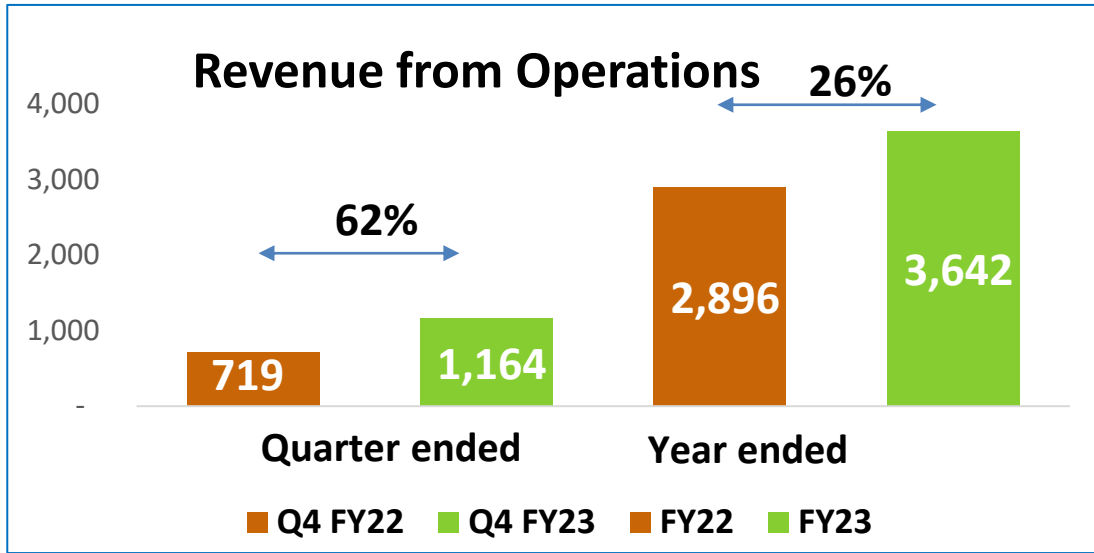
March 31, 2023



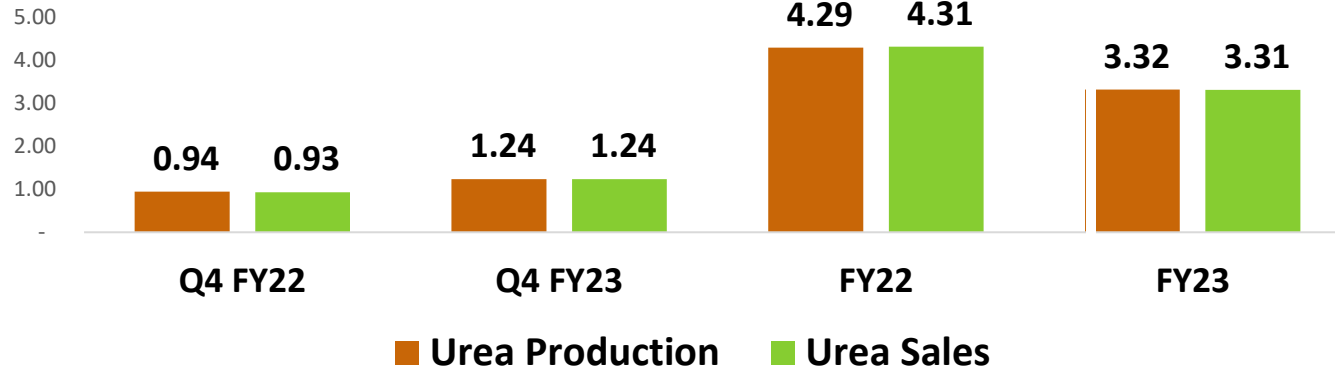
- **Ammonia Energy Improvement Project successfully commissioned in September 22 & Ammonia and Urea production TPD ramped up**
- **In respect of DAP/NPK - optimized the operations by suitable product mix in view of the viability and availability of critical raw materials**

Performance Highlights : Quarter Ended & Year ended FY 22 Vs FY 23

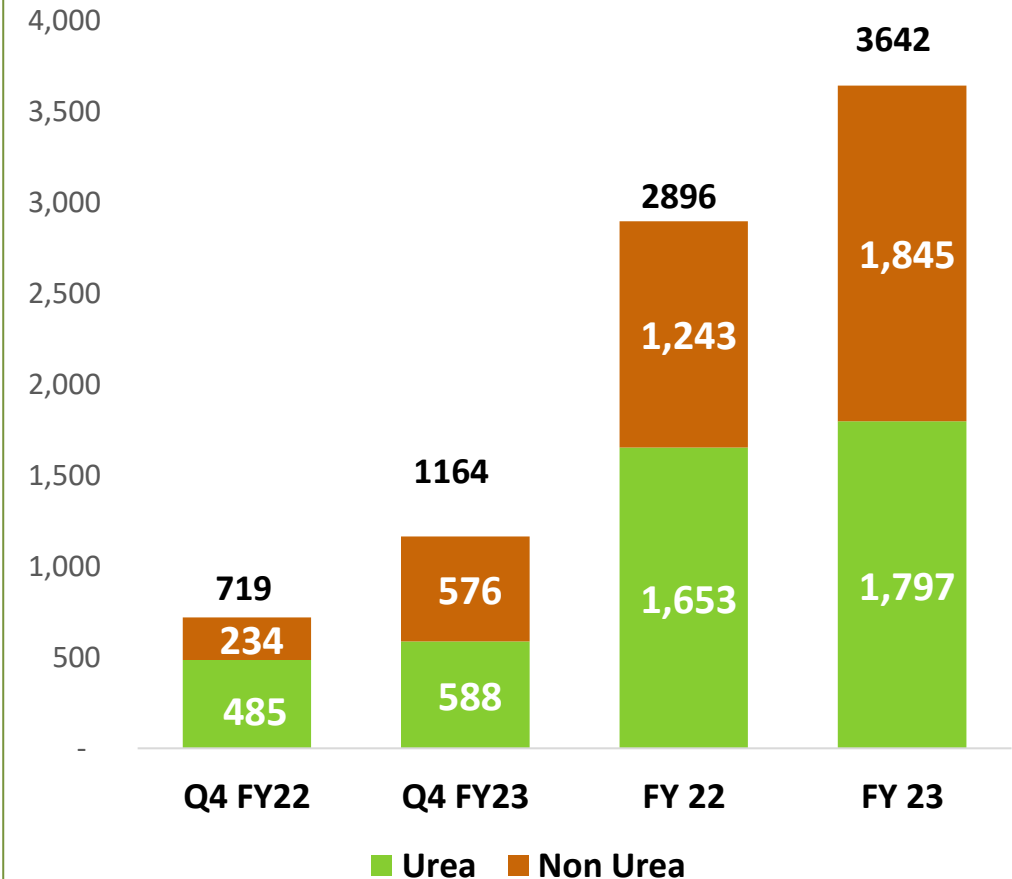
INR Crore



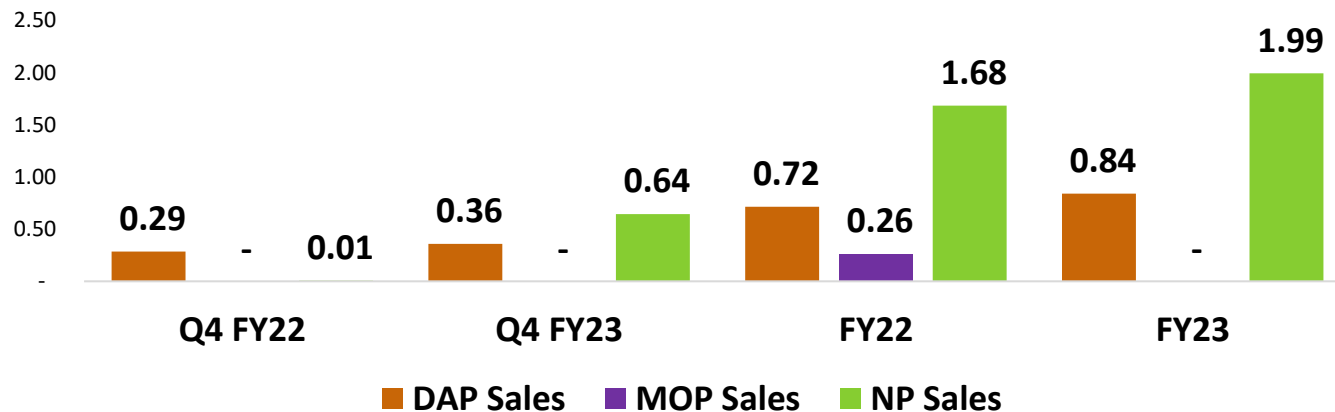
Urea Production and Sales[Lakh MTs]



Revenue from Operations (Rs. in Crore)

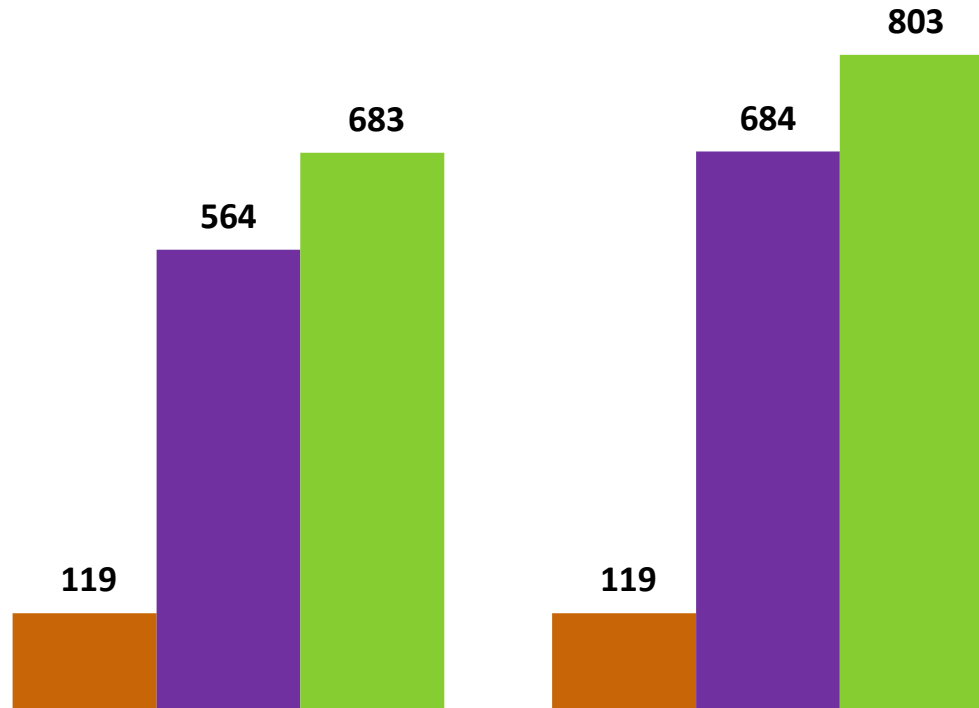


P&K Fertilisers Sales[Lakh MTs]



Total Shareholders' funds

■ Equity ■ Reserves ■ Total Shareholders funds

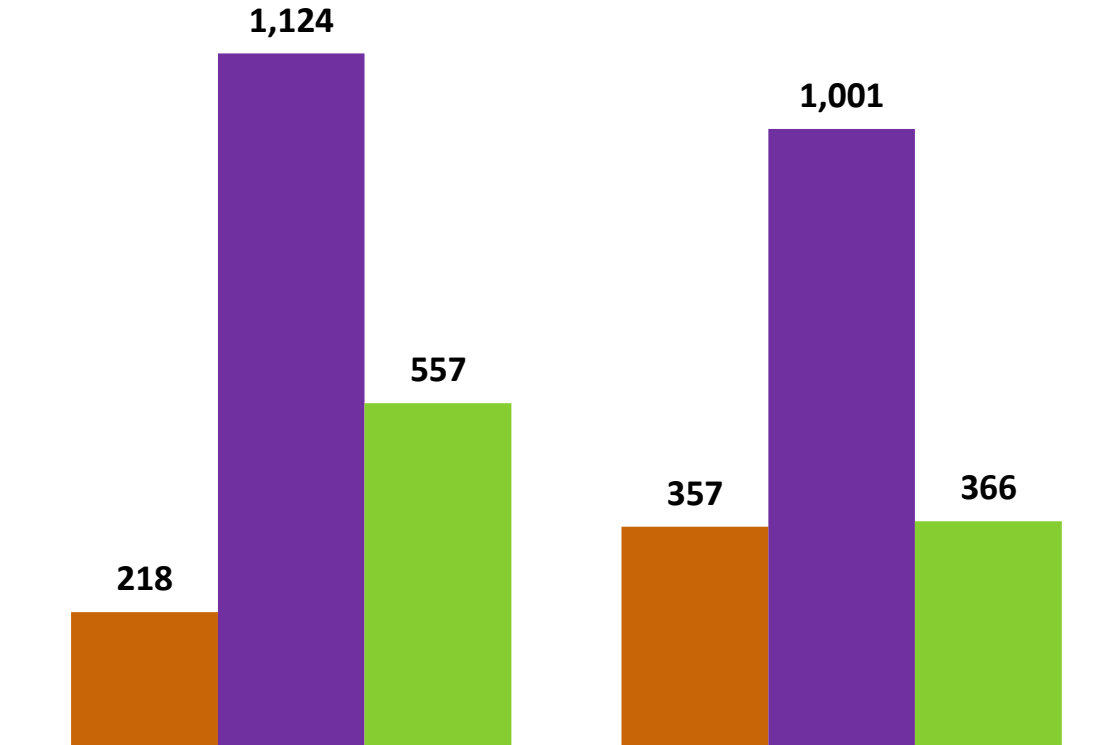


As at March 31, 2022

As at March 31, 2023

Debt and Surplus funds

■ Long term debt ■ Short term debt ■ Short term Surplus



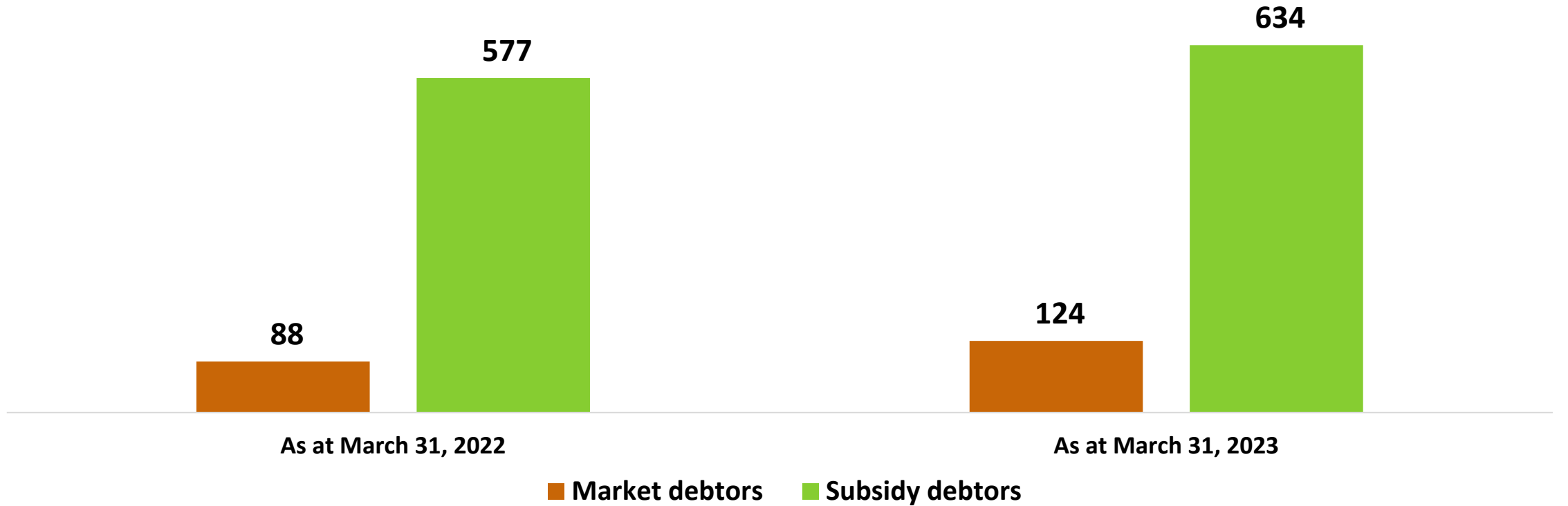
As at March 31, 2022

As at March 31, 2023

Liquidity Position

INR Crore

Receivables



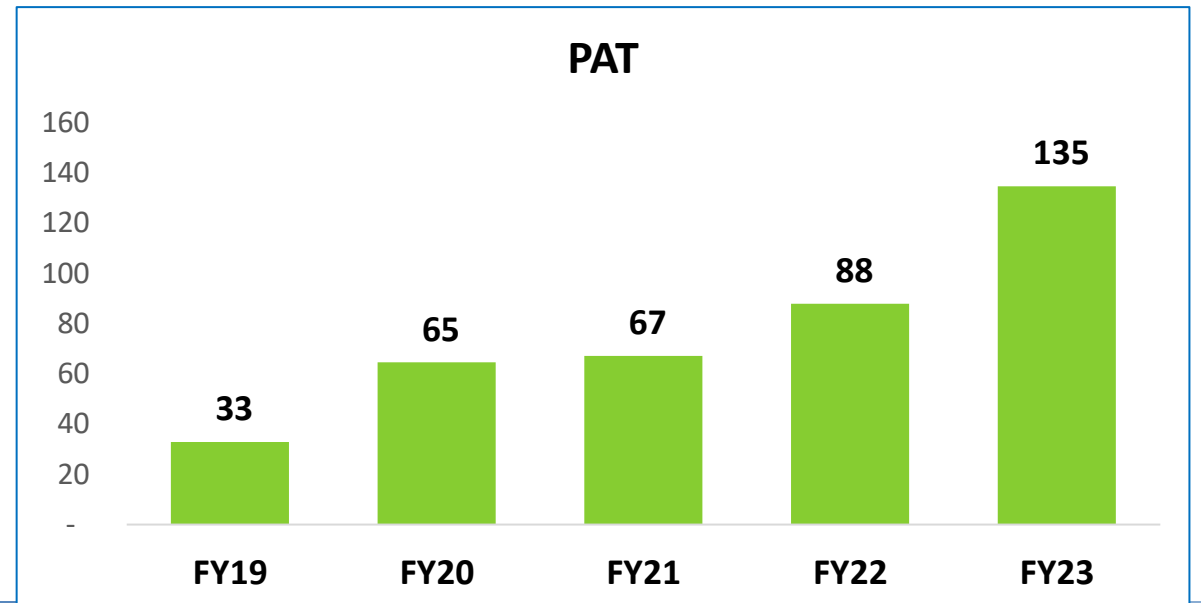
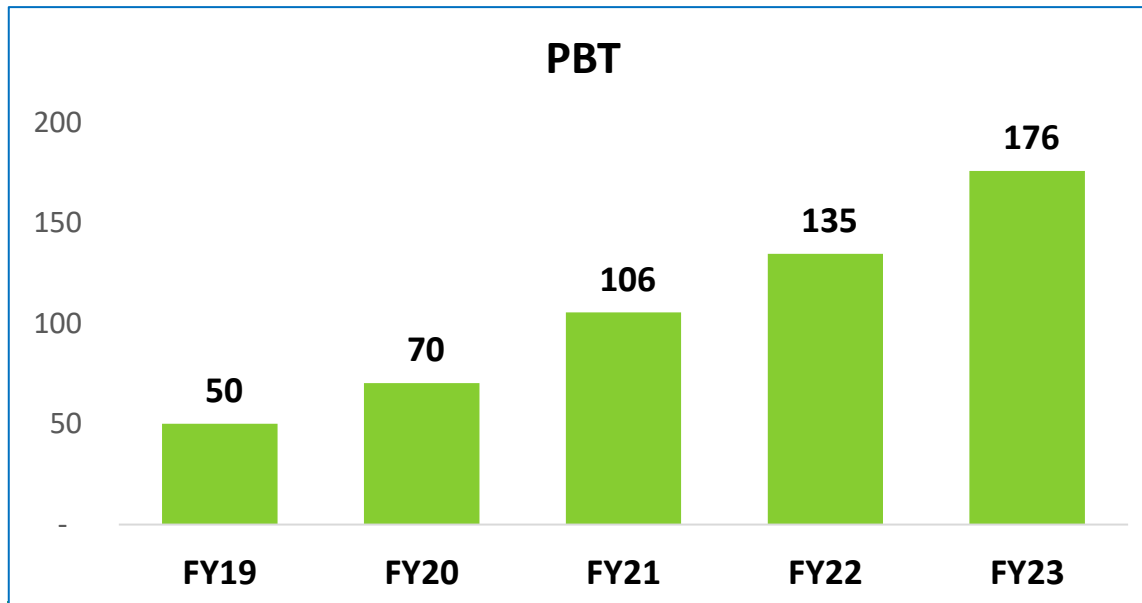
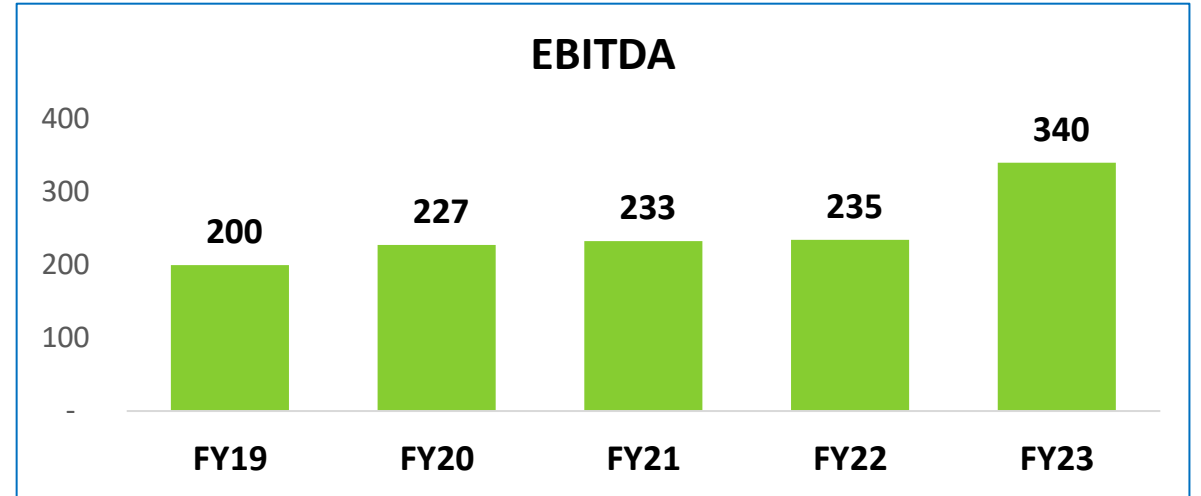
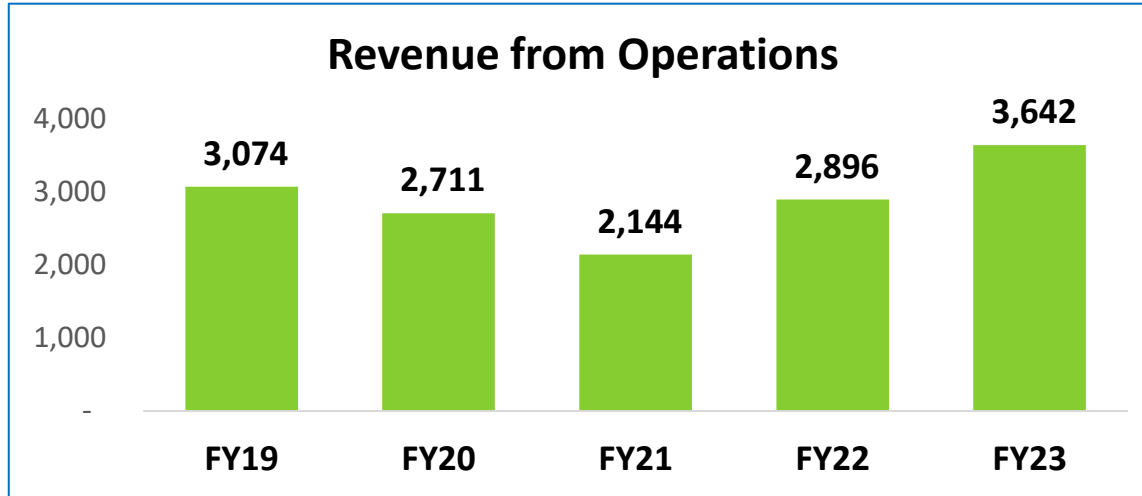


Past Annual Performance

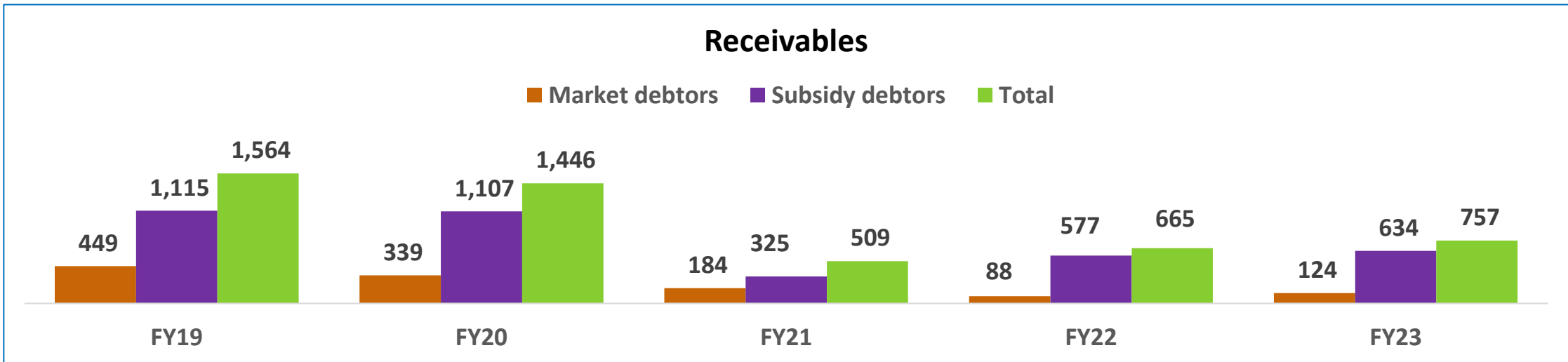
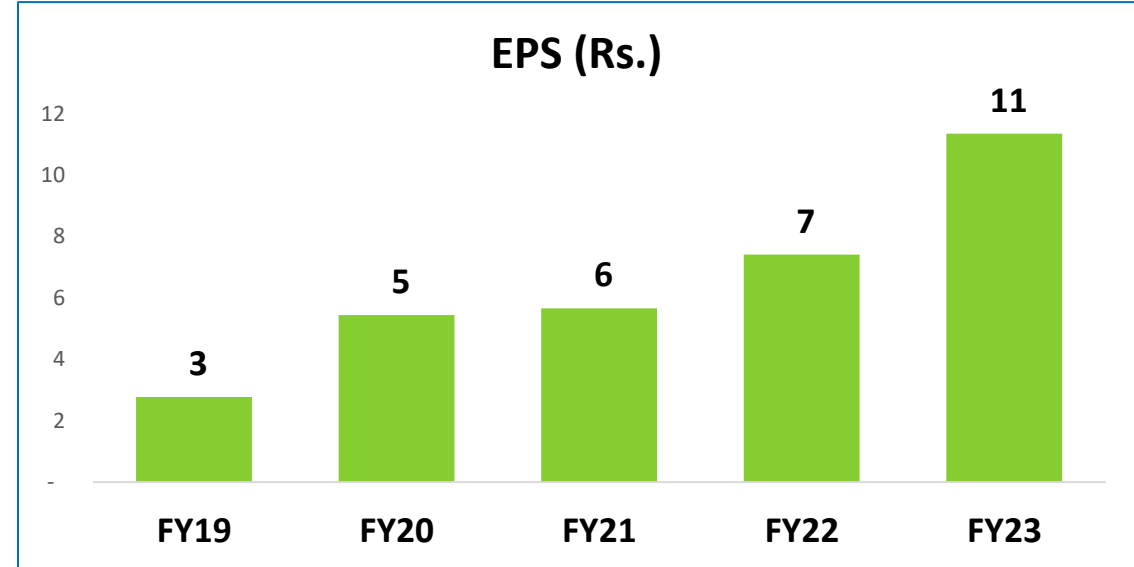
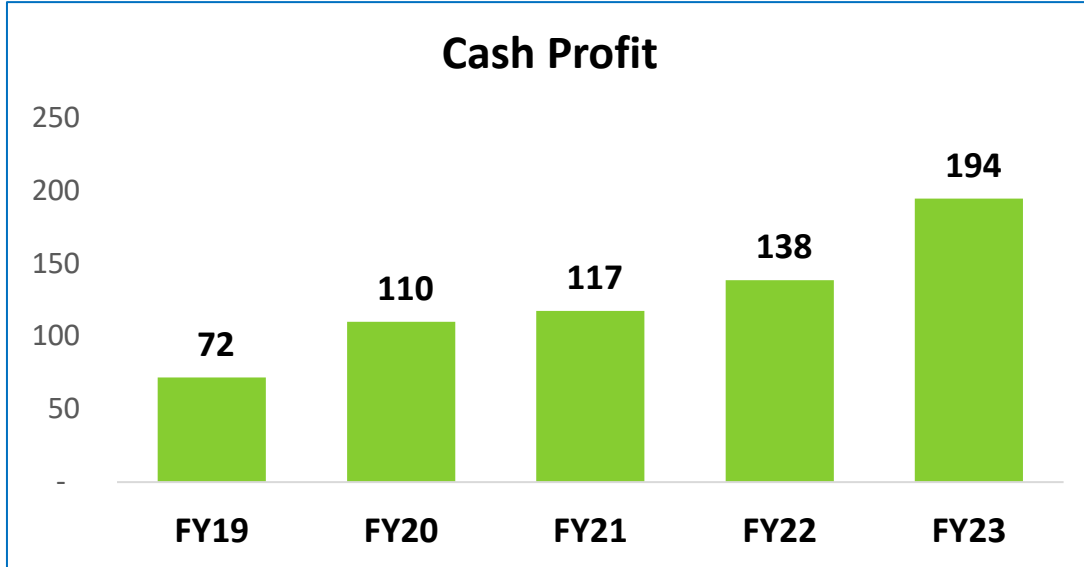


Performance Highlights

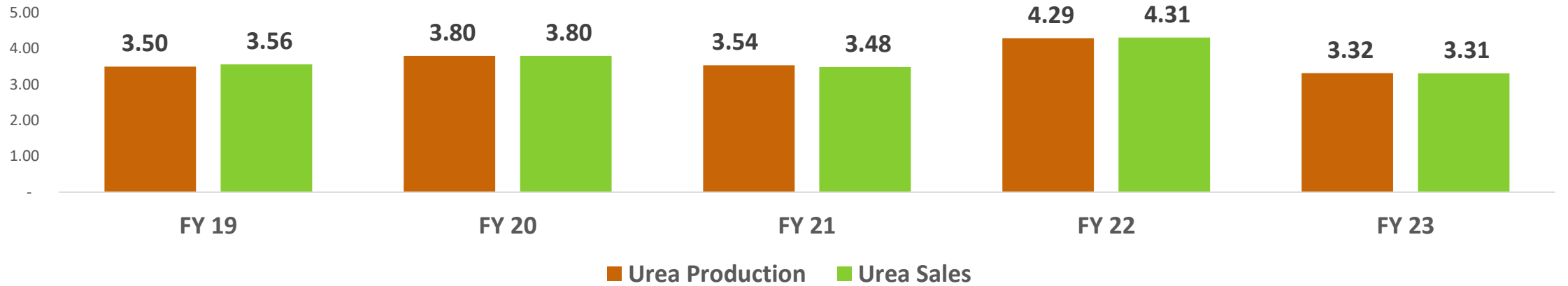
INR Crore



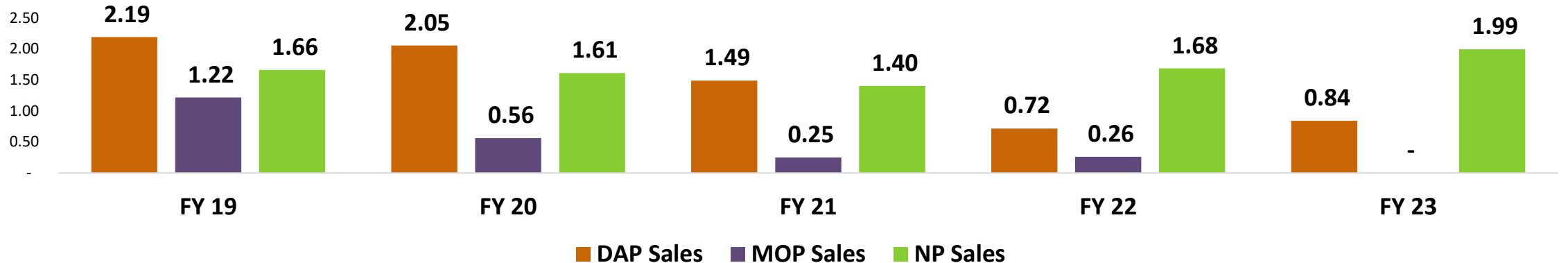
INR Crore [except EPS]



Urea Production and Sales[Lakh MTs]



P&K Fertilisers Sales[Lakh MTs]



MCF Overview

Plant situated at Mangalore West Coast Opposite Mangalore Port

Production Capacity – Urea - 3.8 LMT, DAP & Complex 2.85 LMT

Trading Imp MOP & DAP

Marketing Territory
Karnataka -77%
Kerala – 1%
Tamil Nadu – 11%
Andhra Pradesh -7%
Telangana – 1%
Maharashtra – 3%



adventz
MCFL MARKETING TERRITORY



 Regional Marketing Offices
 Production Units

Brand **JAI KISAAN MANGALA**



