



INVESTOR PRESENTATION

**Quarter & Half Year
Ended
September 30, 2023**



The following slides may contain “forward looking statements” including statements relating to the implementation of strategic initiatives by Mangalore Chemicals & Fertilizers Limited (“MCF”) and future business developments and economic performance.

While these forward looking statements indicate the Company’s assessment with regard to the development of its business, there are a number of risks, uncertainties and other unknown factors that could cause actual developments and results to differ materially from the Company’s expectations.

These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with the Company, legislative developments, and other key factors that could affect the Company’s business and financial performance.

The Company undertakes no obligation to periodically revise any forward looking statements to reflect future/likely events or circumstances.



**Highlights –
Quarter and Half
Year ended
September 30,
2023**

**Past
Annual
Performance**

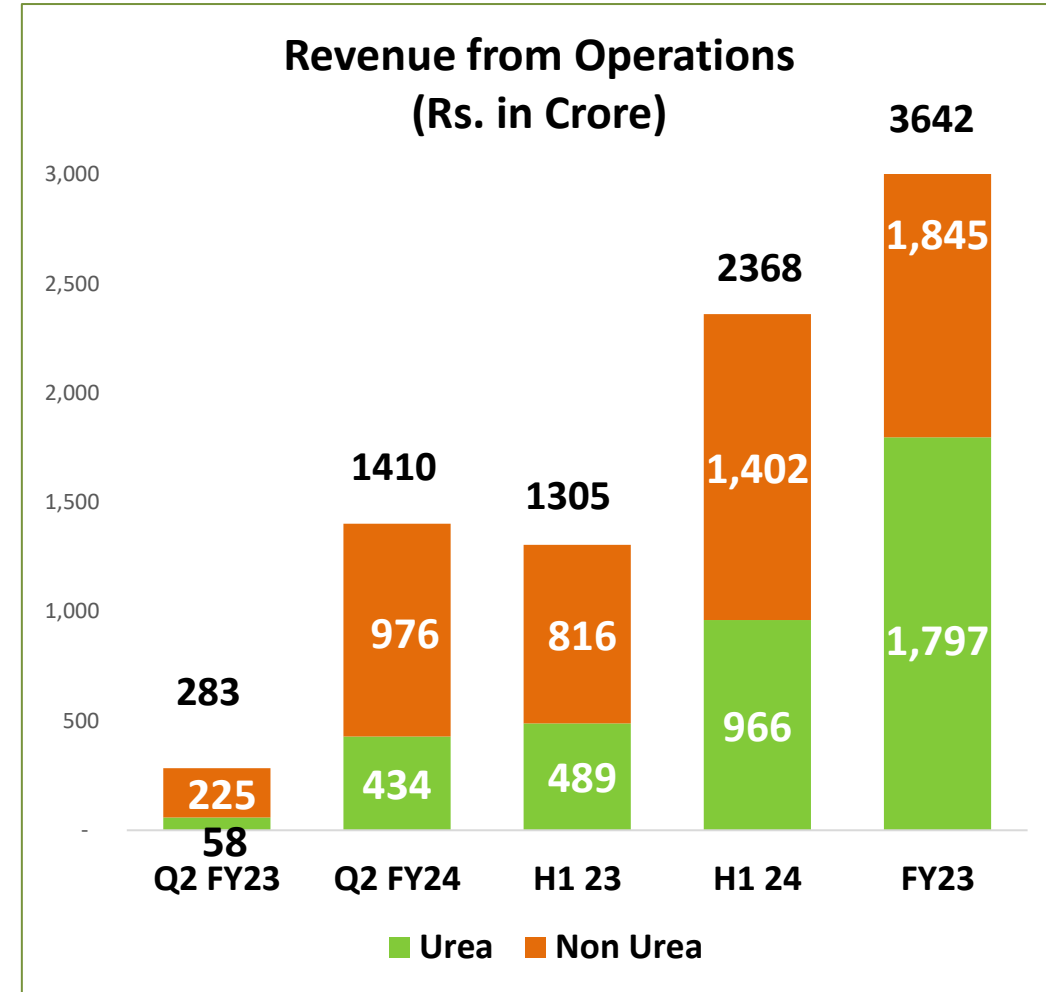
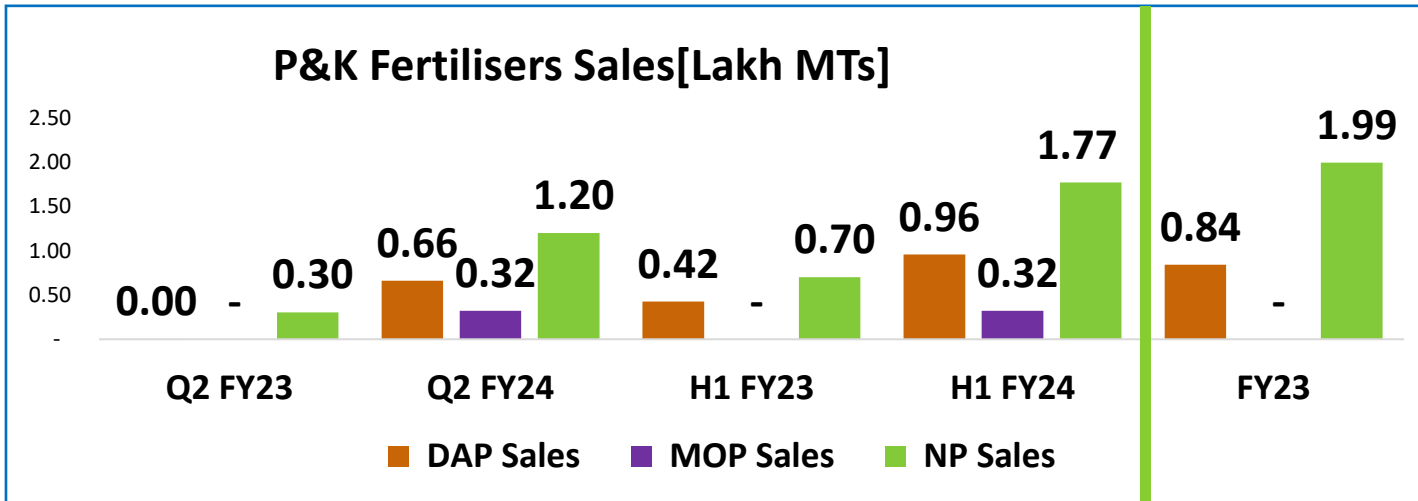
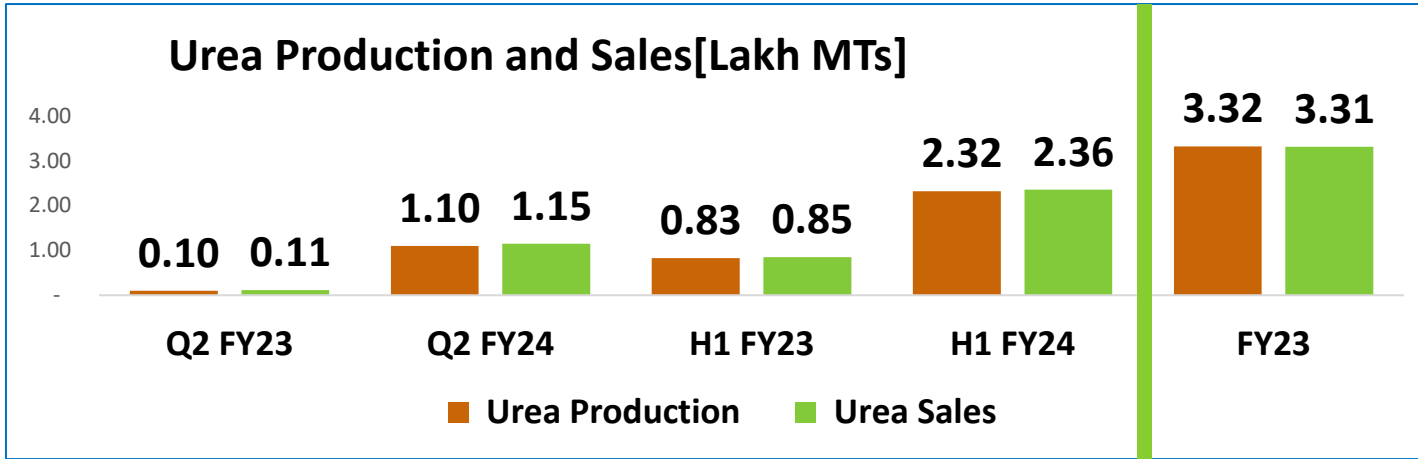
Highlights
Quarter and Half Year
ended
September 30, 2023



- **Planned maintenance of Urea and Ammonia plant taken during end of September 2023 and start-up is under progress**
- **Highest ever half Yearly productions achieved for Ammonia (1,43,499 MT), Urea (2,31,899 MT), total Phosphatic Fertilizers (1,92,382 MT)**
- **Phosphates –86% higher production in H1 FY 24 compared to H1 FY 23**
- **Sale of Imported DAP/ NPK / MOP - 1,16,000 MTs in H1**

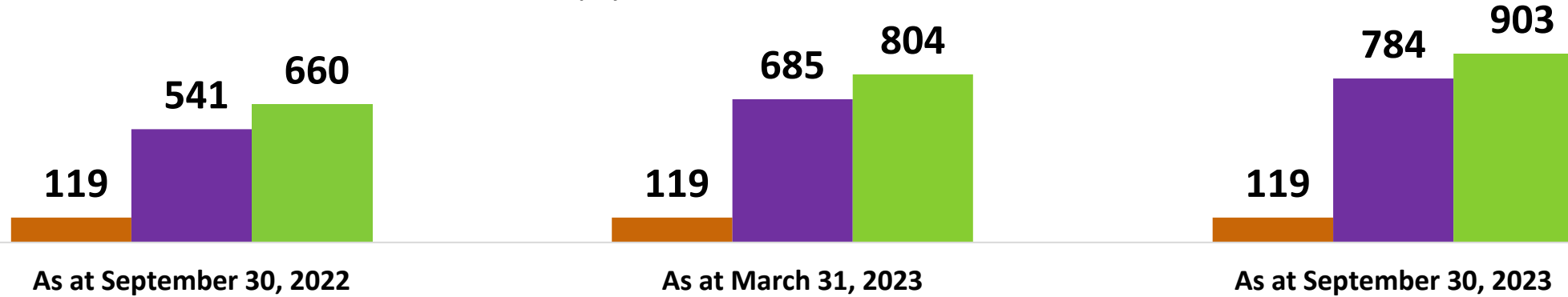
H1 & Q2 FY 2023-24 Performance Highlights

	Sales Quantity	Revenue from operation	EBITDA	PBT	PAT	Basic EPS
Q2 FY 23-24	3.33 Lakhs MT	₹ 1,410 Cr	₹ 152 Cr	₹ 106 Cr	₹ 68 Cr	₹ 5.71
	↑ 712%	↑ 398%	↑ 1269%	↑ 316%	↑ 313%	↑ 310%
Q2 FY 22-23	0.41 Lakhs MT	₹ 283 Cr	- ₹ 13 Cr	- ₹ 49 Cr	- ₹ 32 Cr	₹ -2.71
	Sales Quantity	Revenue from operation	EBITDA	PBT	PAT	Basic EPS
H1 FY 23-24	5.41 Lakhs MT	₹ 2,368 Cr	₹ 276 Cr	₹ 182 Cr	₹ 117 Cr	₹ 9.87
	↑ 174%	↑ 82%	↑ 393%	↑ 1539%	↑ 1346%	↑ 1349%
H1 FY 22-23	1.97 Lakhs MT	₹ 1,305 Cr	₹ 56 Cr	₹ -13 Cr	₹ -9 Cr	₹ -0.79 Cr



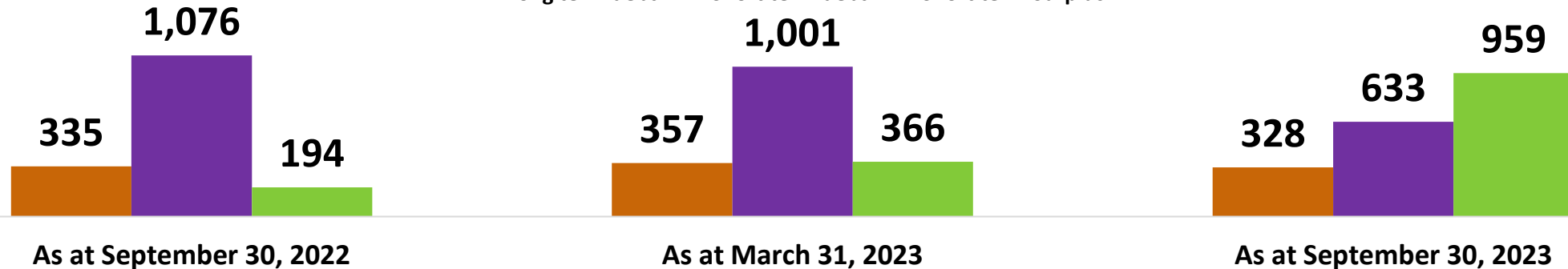
Total Shareholders' funds

Equity Reserves Total Shareholders funds



Debt and Surplus funds

Long term debt Short term debt Short term Surplus



Liquidity Position

INR Crore

Receivables

634

576

127

123

185

-

As at September 30, 2022

As at March 31, 2023

As at September 30, 2023

Market debtors Subsidy debtors



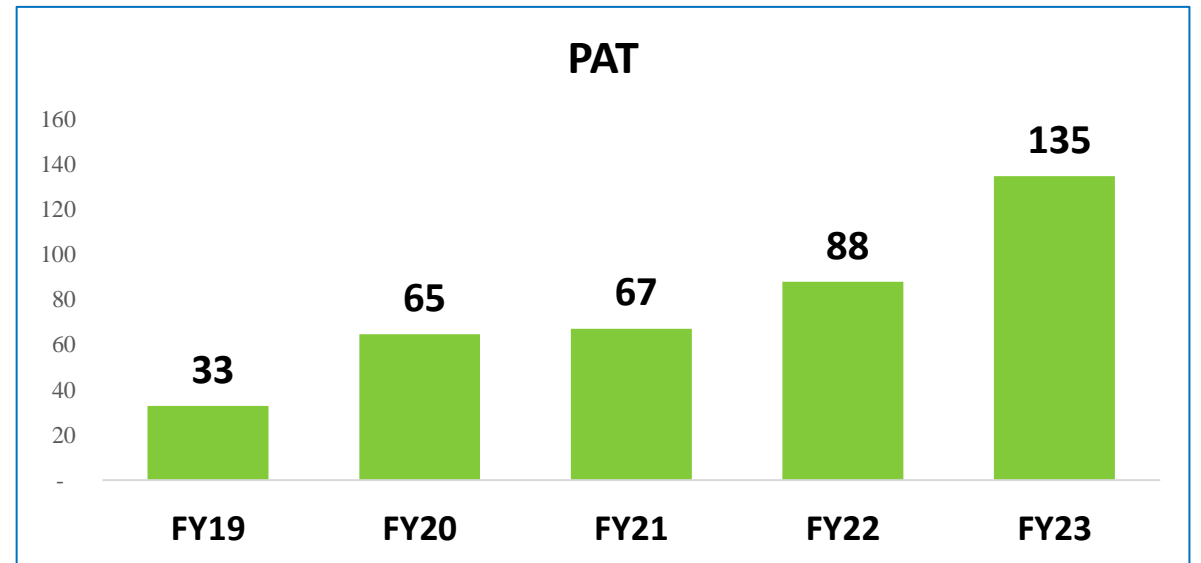
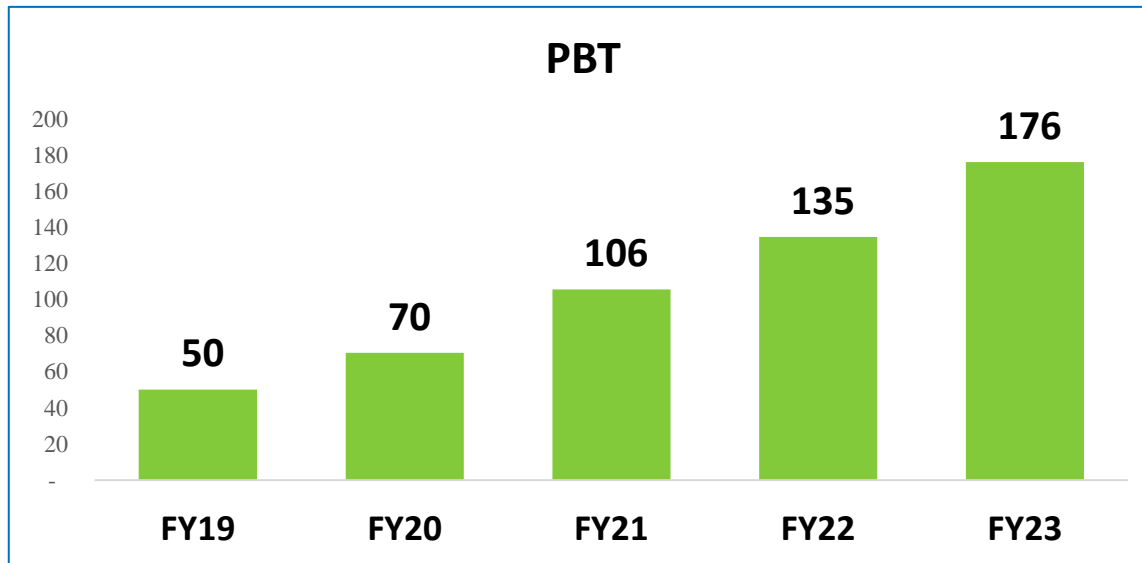
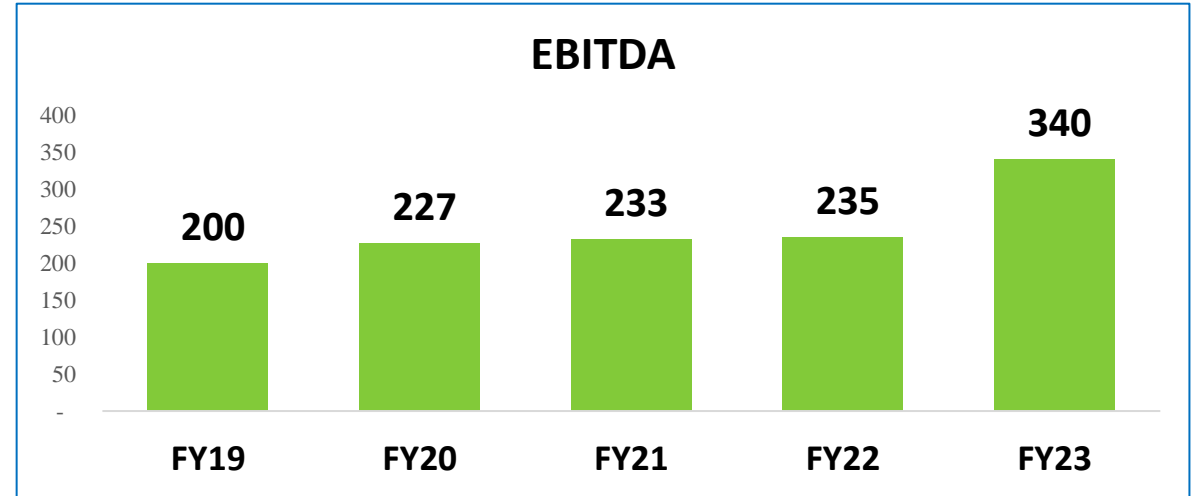
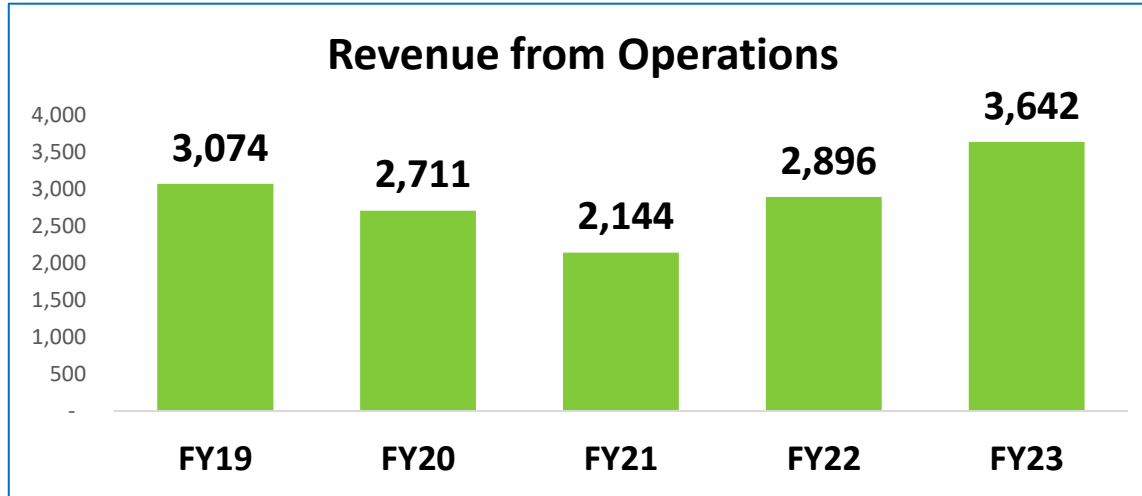


Past Annual Performance

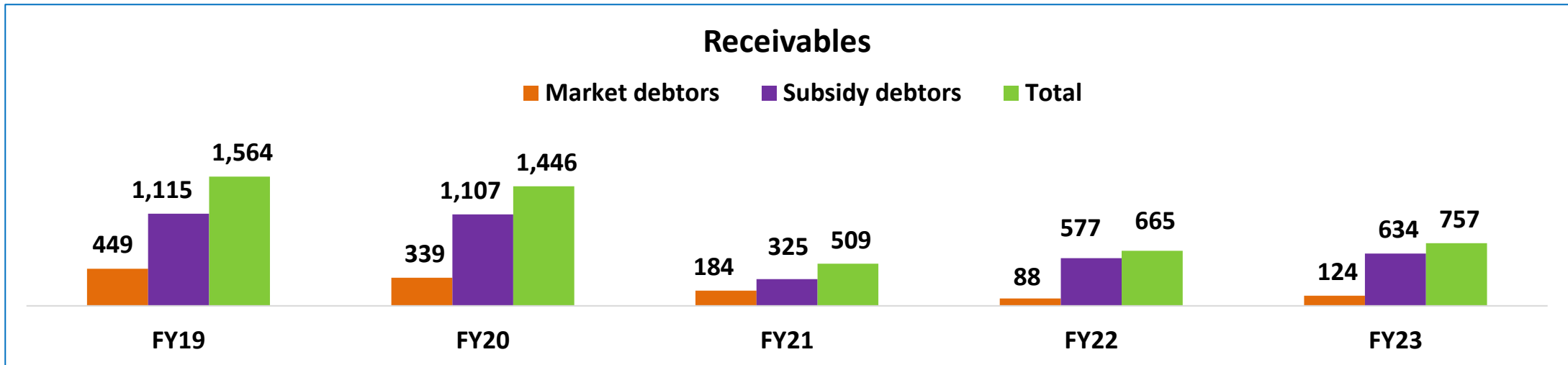
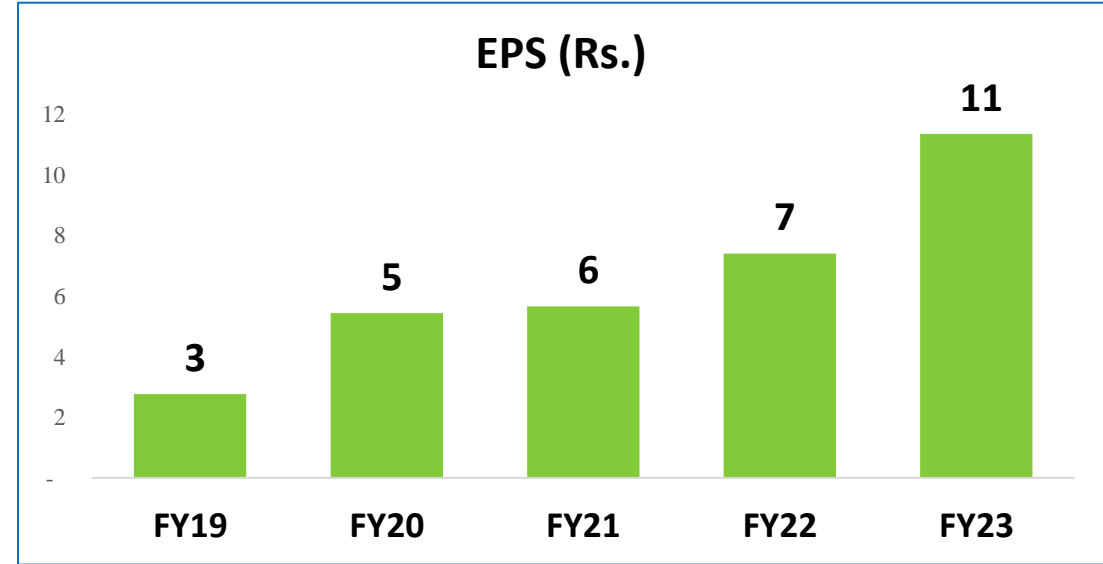
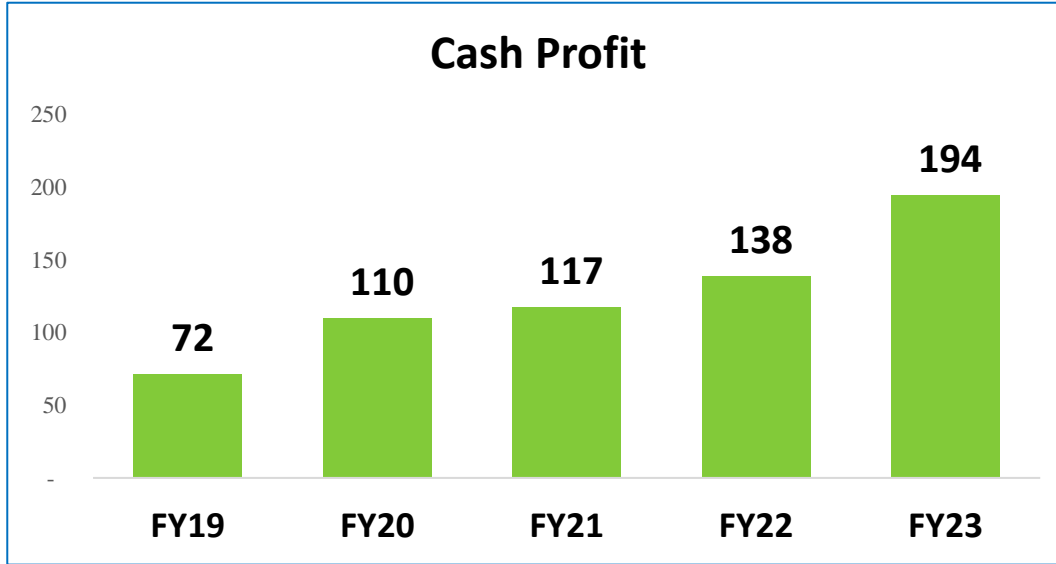


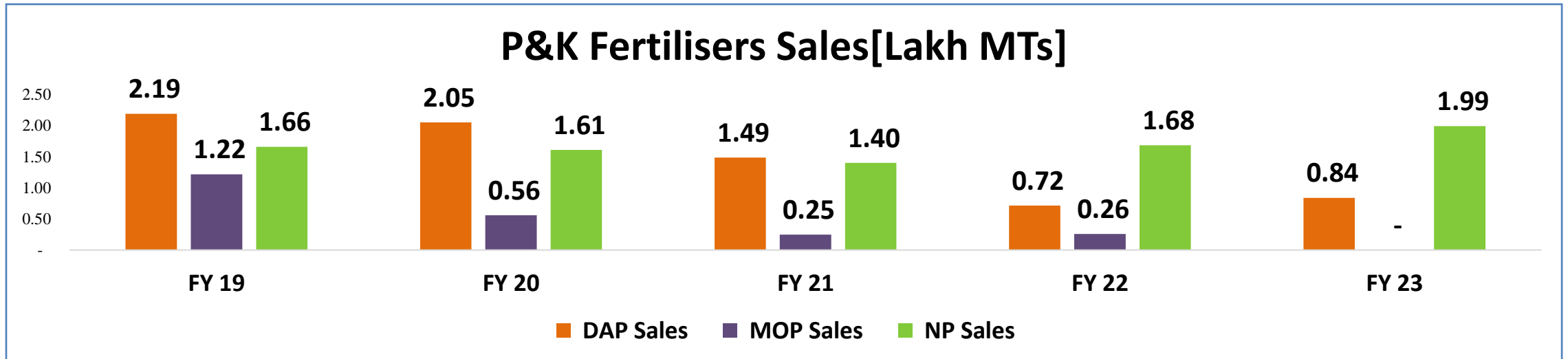
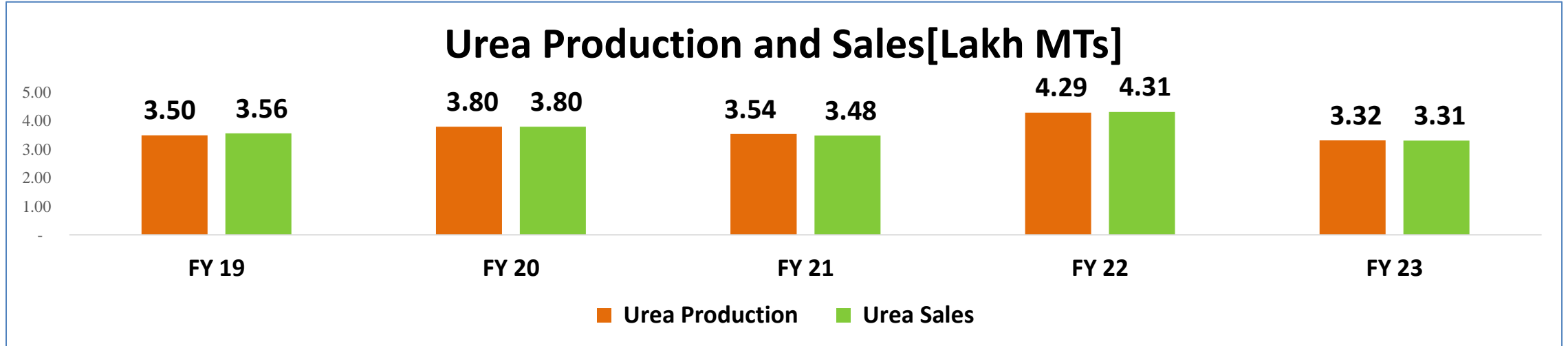
Performance Highlights

INR Crore



INR Crore [except EPS]





MCF Overview

Plant situated at Mangalore West Coast Opposite Mangalore Port

Production Capacity – Urea - 3.8 LMT, DAP & Complex 2.85 LMT

Trading Imp MOP & DAP

Marketing Territory
Karnataka -84%
Kerala – 3%
Tamil Nadu – 6%
Andhra Pradesh -5%
Maharashtra – 2%

Brand MANGALA



