



Mangalore Chemicals  
& Fertilizers Limited

722/SE/2022

February 04, 2022

National Stock Exchange of  
India Limited  
Exchange Plaza, C-1, Block G,  
Bandra Kurla Complex,  
Bandra (E)  
MUMBAI - 400 051

BSE Limited,  
Floor 25, Phiroze Jeejeebhoy Towers,  
Dalal Street  
MUMBAI - 400 001

Dear Sir/Madam,

Company's Scrip Code in BSE	: 530011 MANGCHEM
Company's Symbol in NSE	: MANGCHEFER
ISIN	: INE558B01017

**Sub: Investor Meet**

Further to our letter dated February 03, 2022, please find enclosed the investor presentation had today, February 04, 2022, pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015.

Yours faithfully,

**For Mangalore Chemicals & Fertilizers Limited**

Vijayamahantesh Khannur  
Company Secretary

Encl: As above



# **INVESTOR PRESENTATION**

**Quarter  
& 9 Months Ended  
December 31, 2021**

**The following slides may contain “forward looking statements” including statements relating to the implementation of strategic initiatives by Mangalore Chemicals & Fertilizers Limited (“MCF”) and future business developments and economic performance.**

**While these forward looking statements indicate the Company’s assessment with regard to the development of its business, there are a number of risks, uncertainties and other unknown factors that could cause actual developments and results to differ materially from the Company’s expectations.**

**These factors include, but are not limited to, general market, macro-economic, governmental and regulatory trends, movements in currency exchange and interest rates, competitive pressures, technological developments, changes in the financial conditions of third parties dealing with the Company, legislative developments, and other key factors that could affect the Company’s business and financial performance.**

**The Company undertakes no obligation to periodically revise any forward looking statements to reflect future/likely events or circumstances.**



**Highlights –  
Quarter & 9  
months ended  
December 31,  
2021**

**FAI  
Award**

**Past  
Annual  
Performance**



**Highlights**

**Quarter  
& 9 Months ended  
December 31, 2021**



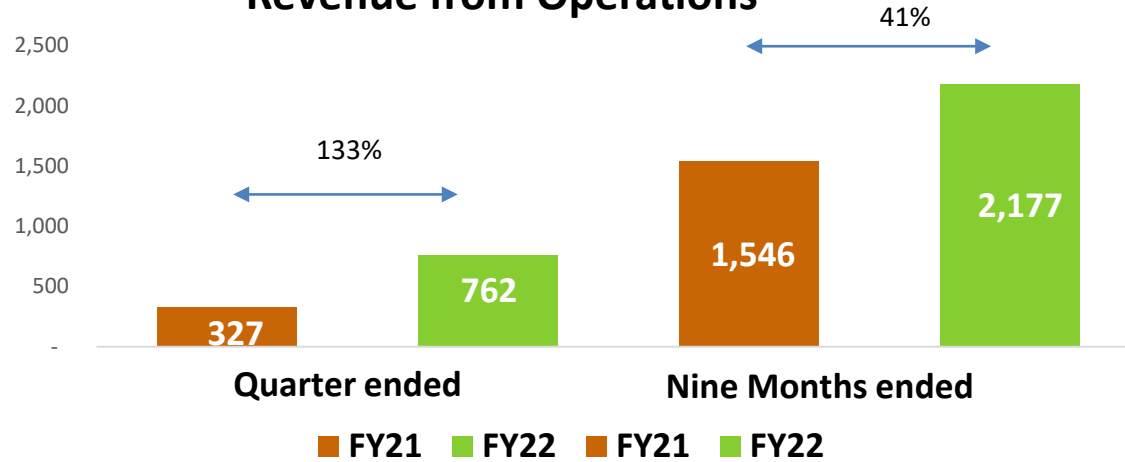
- **First full year of urea production on gas**
- **Financial closure achieved & project progress in full swing for Ammonia Energy Improvement Project [AEIP]**
- **In respect of DAP/NPK - sustained with the additional subsidy support of Government of India to manage the spiraling international prices of critical raw materials and availability**
- **Healthy liquidity and lower finance costs**
- **FAI award**



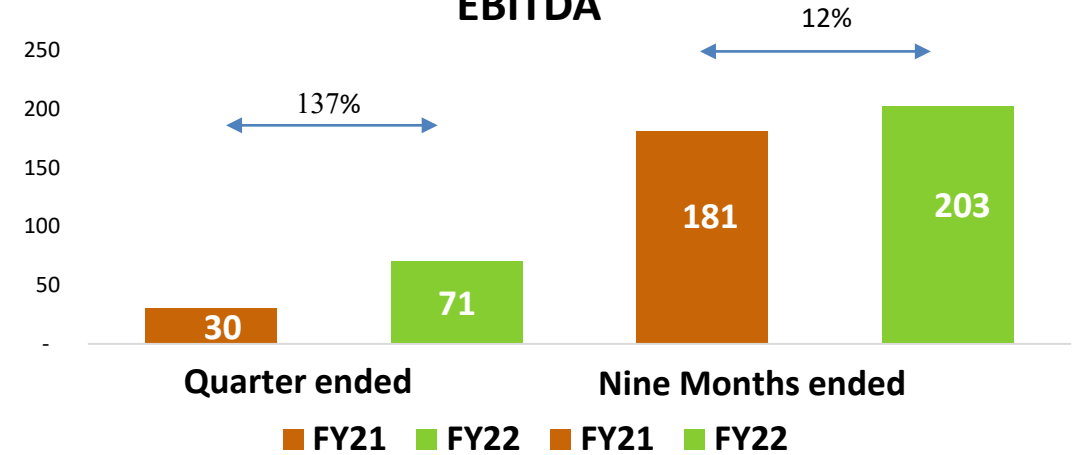
# Performance Highlights : Quarter & 9 Months Ended FY 21 Vs FY 22

INR Crore

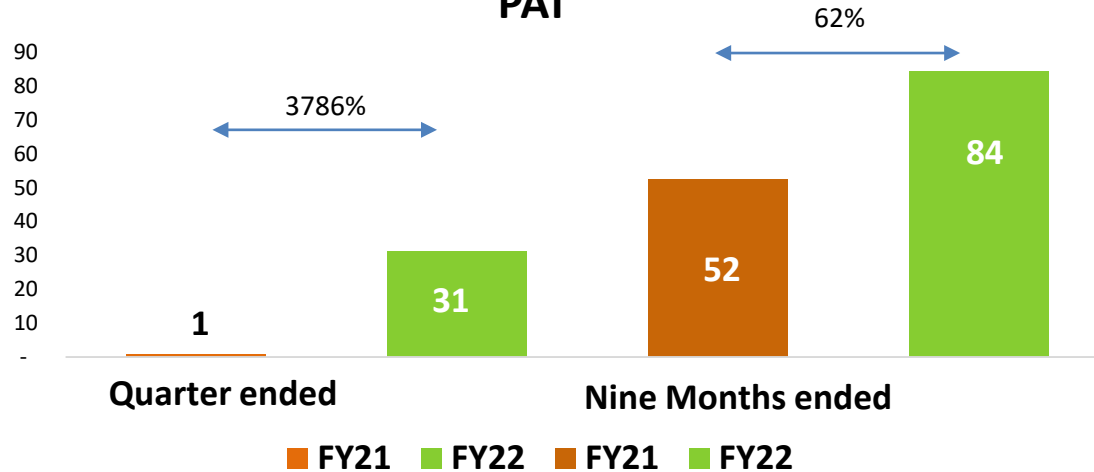
## Revenue from Operations



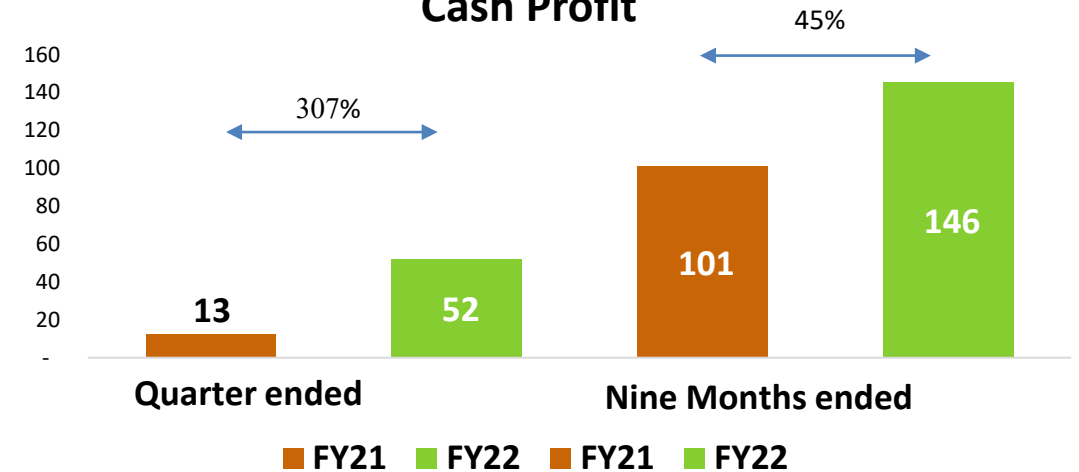
## EBITDA



## PAT

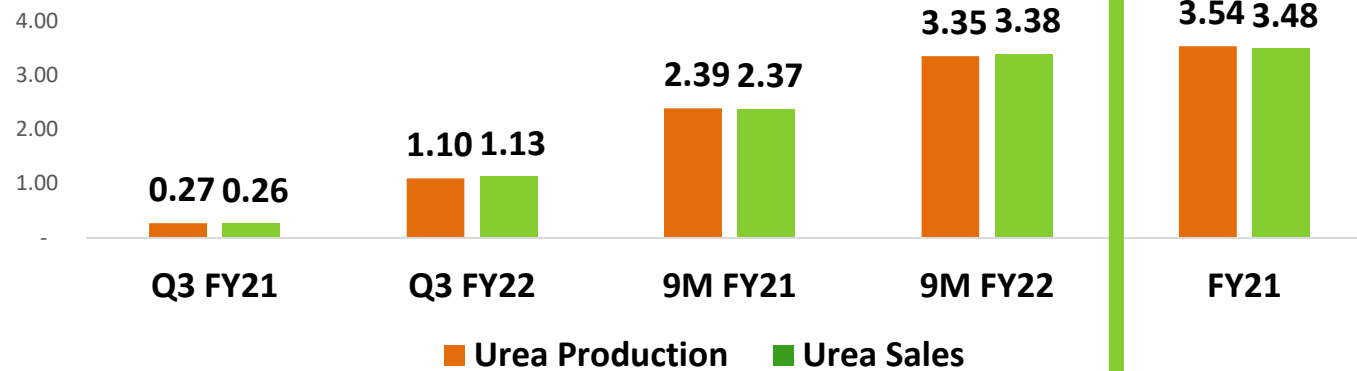


## Cash Profit

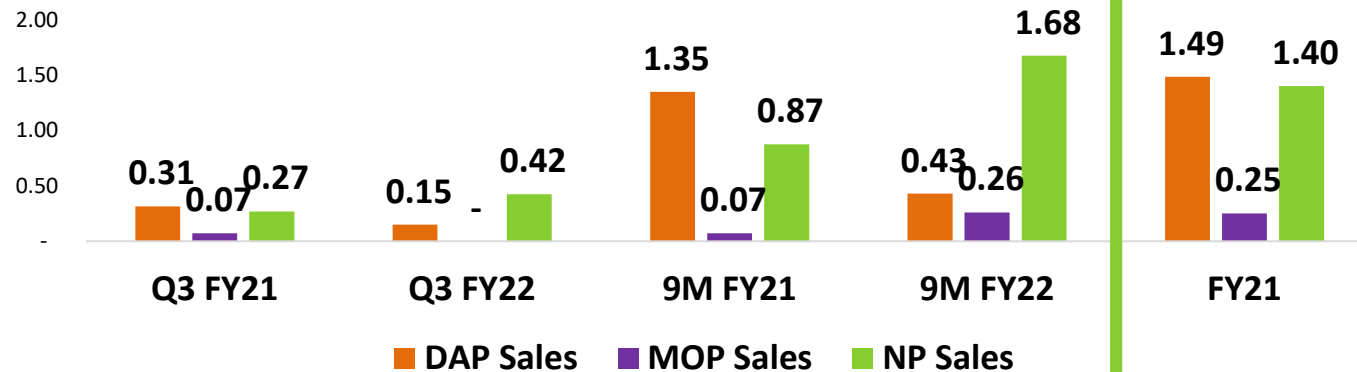


# Production, Sales & Product-wise Revenue

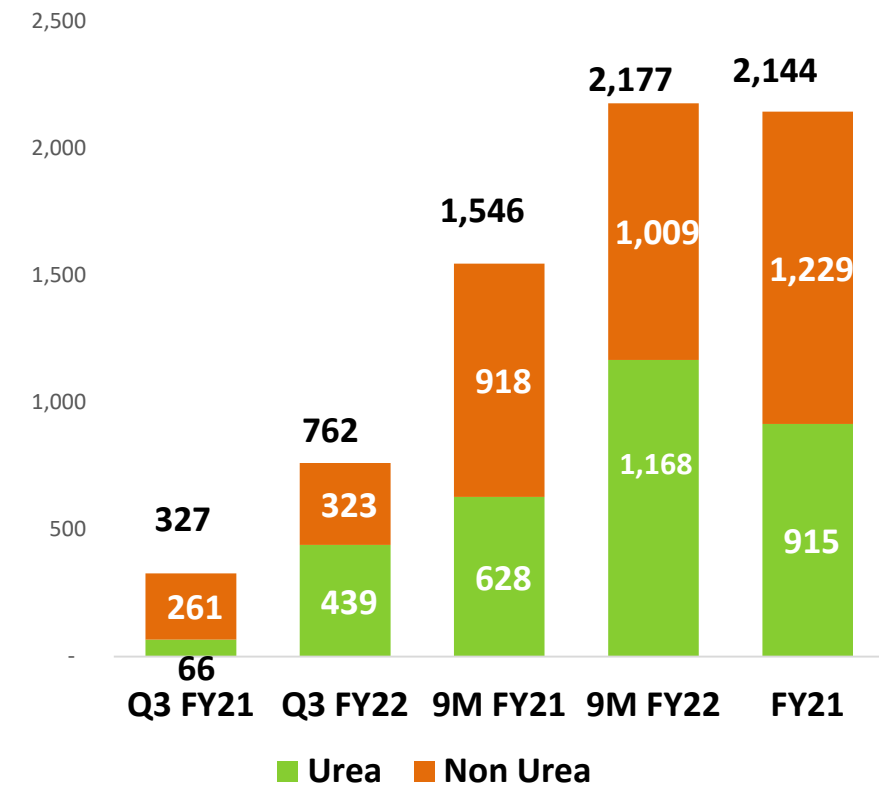
**Urea Production and Sales[Lakh MTs]**



**P&K Fertilisers Sales[Lakh MTs]**



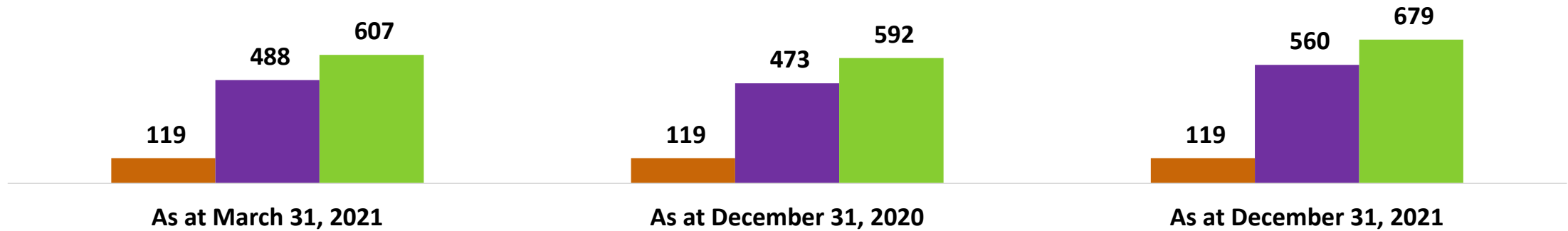
**Revenue from Operations  
(INR Crore)**





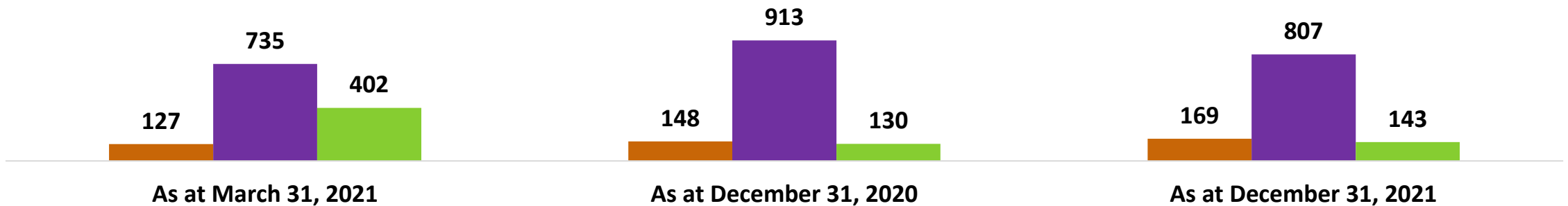
## Total Shareholders' funds

Equity Reserves Total Shareholders funds

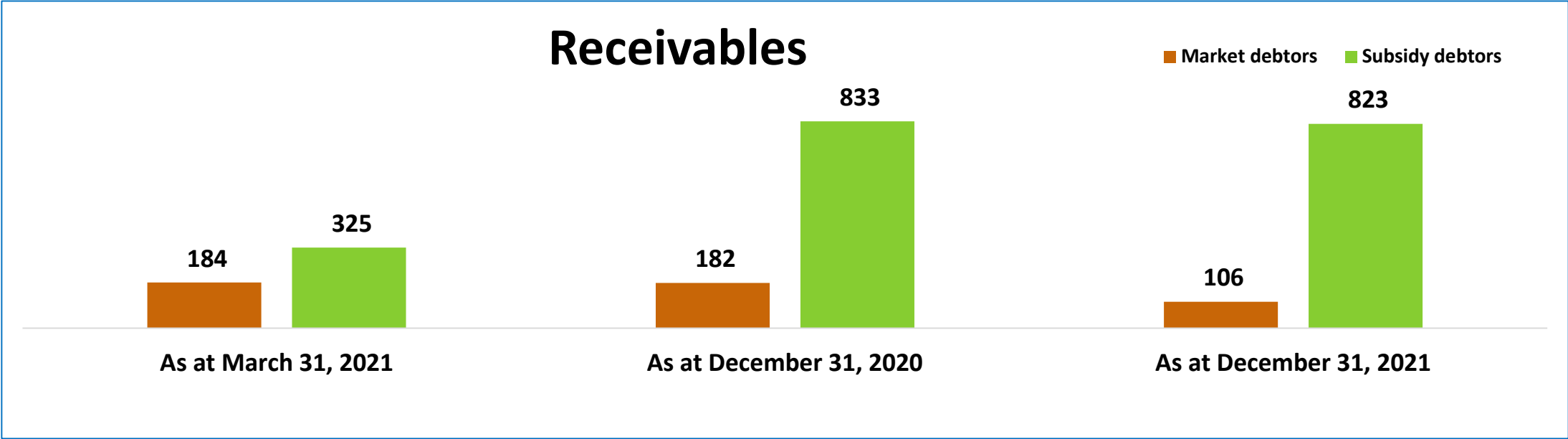


Long term debt Short term debt Short term Surplus

## Debt and Surplus funds



# Liquidity Position



**MCF was awarded**

**“Best Environment  
Protection Award”**

**among the Nitrogenous  
Fertilizer Plants for the  
year 2020-21**



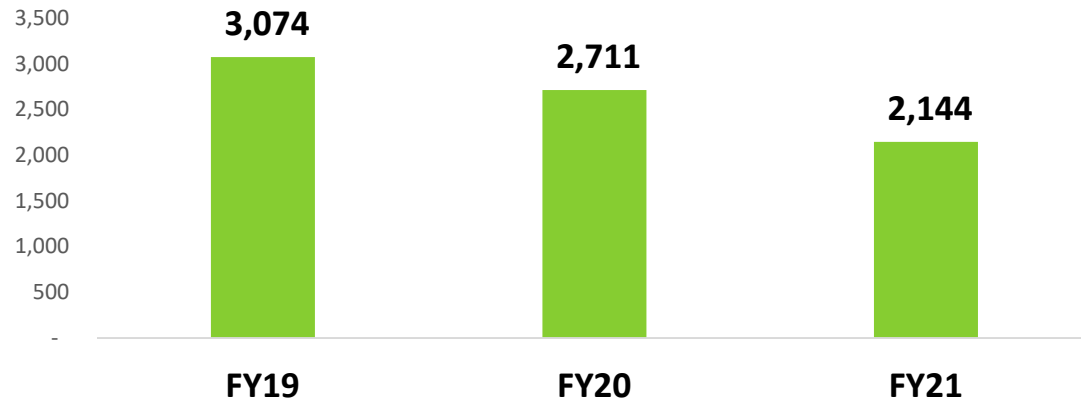


# Past Annual Performance

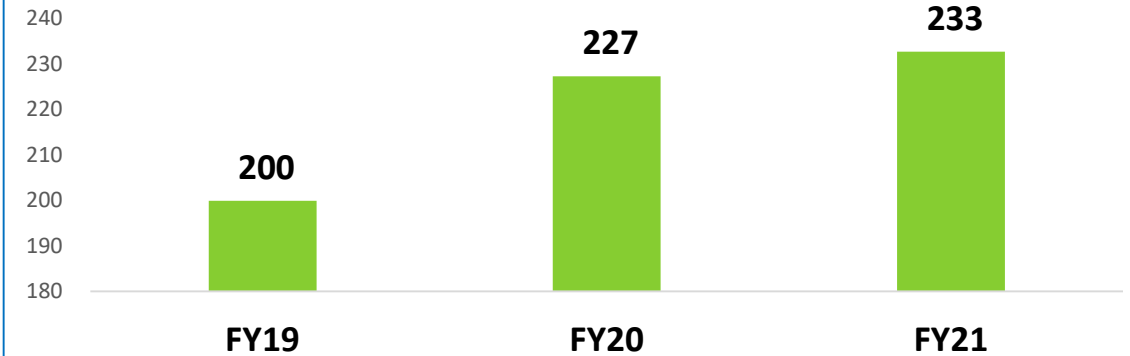
# Performance Highlights

INR Crore

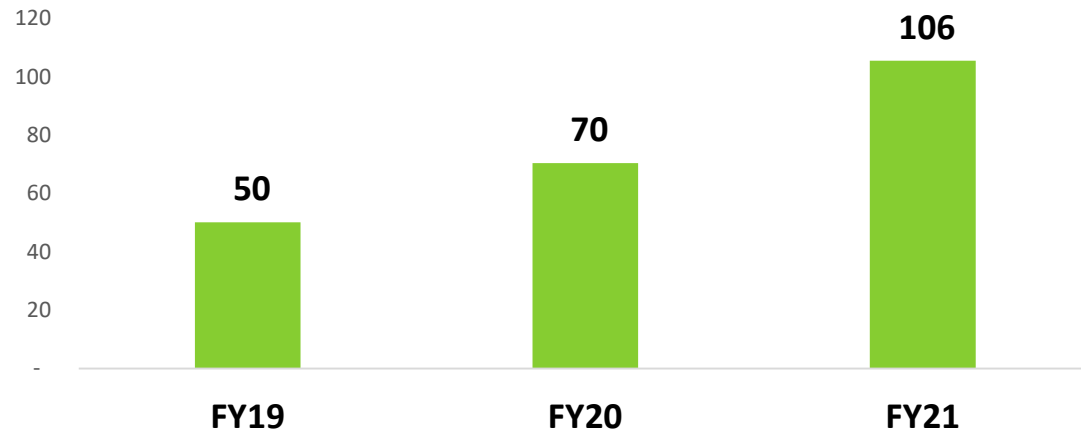
## Revenue from Operations



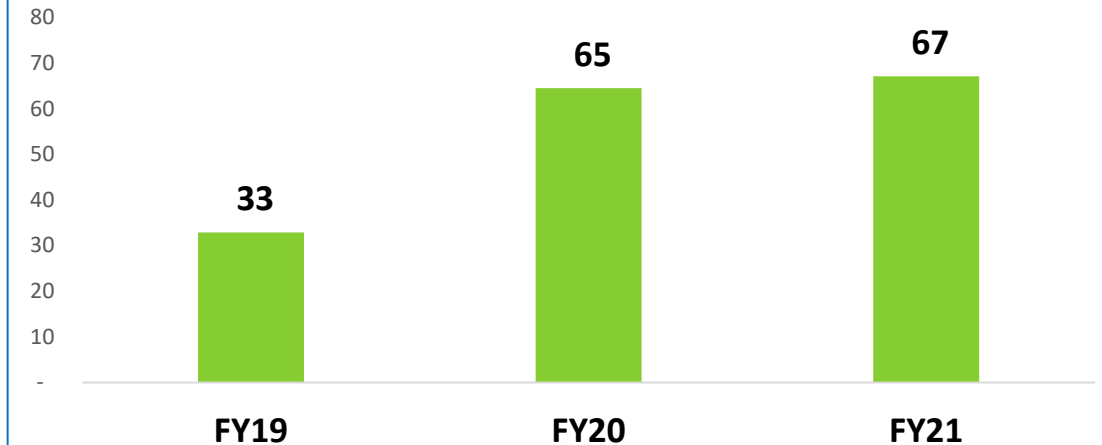
## EBITDA



## PBT



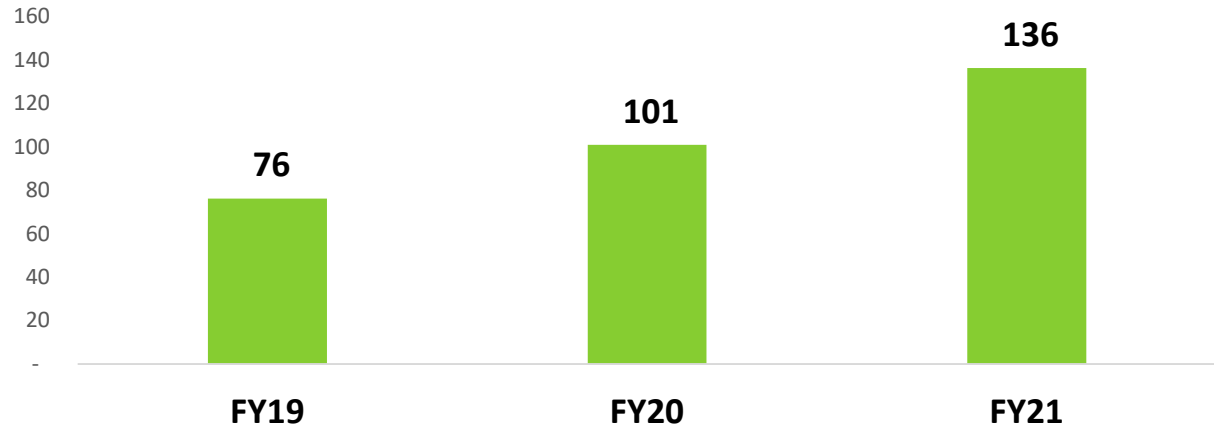
## PAT



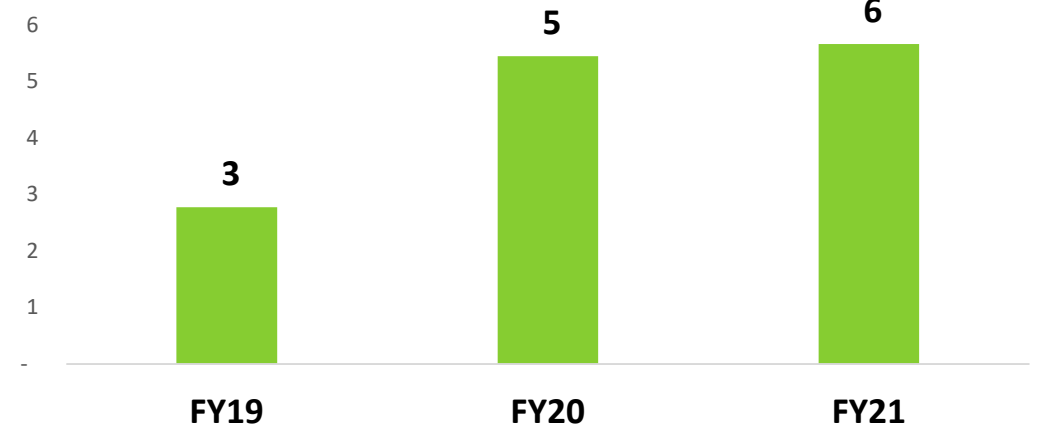
# Cash Profit, EPS and Receivables

INR Crore [except EPS]

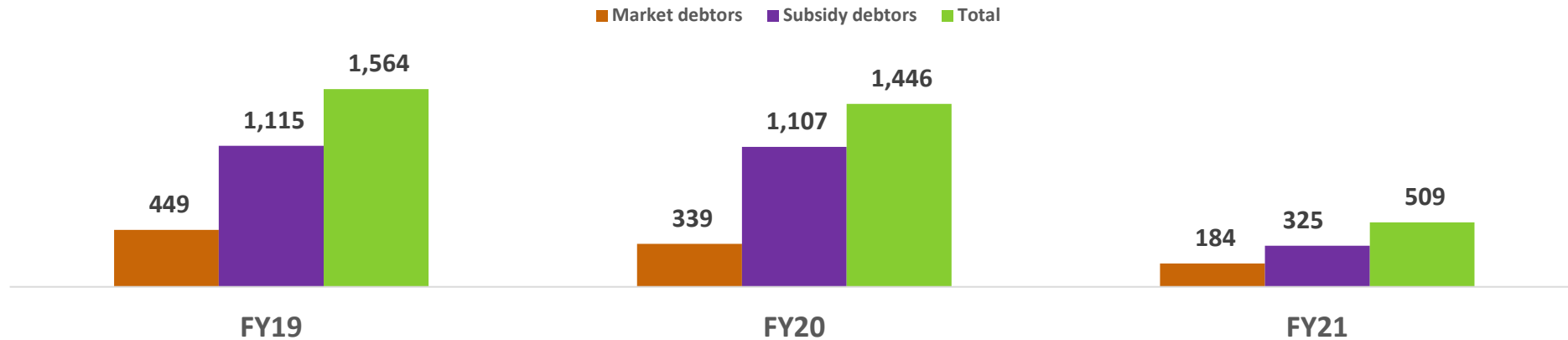
## Cash Profit



## EPS (Rs)

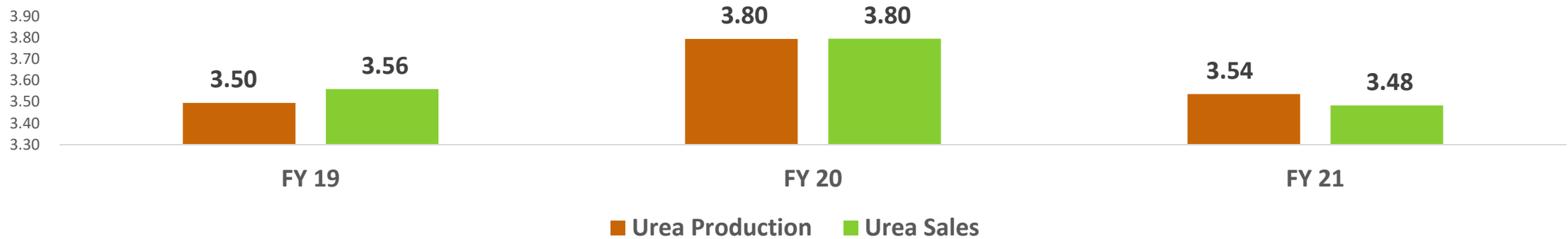


## Receivables

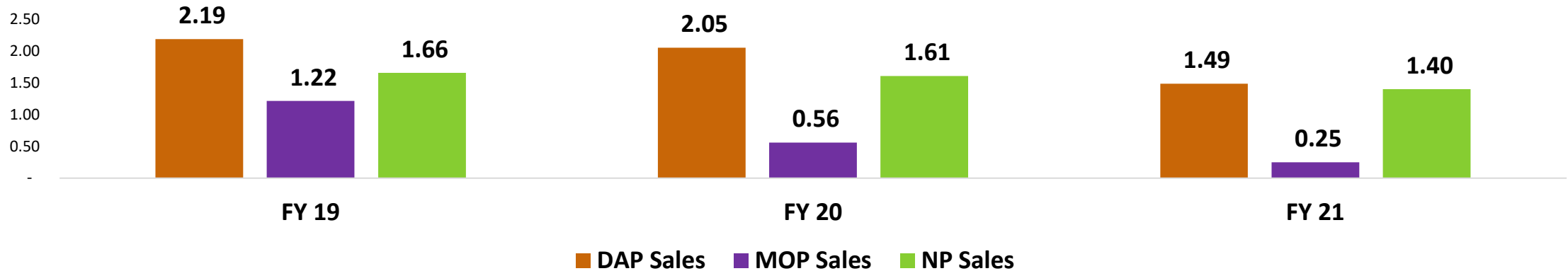




## Urea Production and Sales[Lakh MTs]



## P&K Fertilisers Sales[Lakh MTs]



# MCF Overview

Plant  
situated at  
Mangalore  
West  
Coast  
Opposite  
Mangalore  
Port

Production  
Capacity – Urea -  
3.8 LMT, DAP &  
Complex 2.85  
LMT

Trading Imp  
MOP & DAP

Marketing Territory  
Karnataka -71%  
Kerala – 4%  
Tamil Nadu – 9%  
Andhra Pradesh -8%  
Telangana – 4%  
Maharashtra – 4%

Brand **JAI KISSAN MANGALA**

